

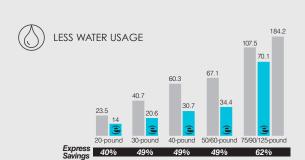
# BLOWING THE DOORS OFF PERFORMANCE! EFFICIENCY REDEFINED

The average vended laundry dedicates more than 24 percent of its gross revenue to utilities, according to a Coin Laundry Association Industry Survey\*. No wonder 65 percent of the storeowners surveyed say skyrocketing utility costs are their primary concern. ExpressWash High-Performance Washer-Extractors are designed to alleviate rising operational costs. They curb gas, water and electricity usage while increasing store capacity and enhancing the customer's experience. How? ExpressWash bring together a number of unique engineering elements, including a freestanding and sump-less design, high-speed G-force extract, exclusive AquaFall and AquaMixer systems, and superior owner programmability to cut utility costs, boost customer turnover, and save customers' time.

Thanks to high-speed technology, ExpressWash allow customers to wash, dry and fold their laundry in 60 minutes or less—leaving machines open for another paying customer. This time-saving convenience is a powerful way to differentiate a store from its competition. ExpressWash deliver more washing capacity from a smaller footprint because more washers fit into your store. Making up more than 24 percent of the average laundry's gross revenue\*, profit-guzzling costs, such as rent, are reduced.

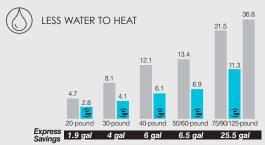
\* According to the Coin Laundry Association's 2015 Industry Survey

# BOOST YOUR PROFIT POTENTIAL WITH EXPRESSWASH HOW DO THEY COMPARE? EXPRESSWASH VS. HARD-MOUNT



Water Usage (gal/cycle)

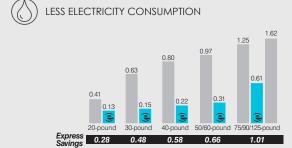
Stingy on water, ExpressWash use up to 69 percent less water per load! A sump-less design, AquaFall and AquaMixer systems combine to slash water usage while maintaining wash quality. This translates into significant savings in water usage costs.



Hot Water Usage (gal/cycle)

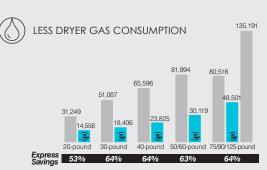
Less water used equates to less water to heat—significantly lowering water heating costs.

\* Assumes 20-percent of total water usage per cycle



Electricity Usage (kW/cycle)

ExpressWash Washers operate with an advanced G-drive System and therefore most models consume less energy than industry standard hard-mount machines.



Gas Usage (dryer BTUs/cycle)

The high-speed extract of ExpressWash remove significantly more water per load—decreasing dry time. Reducing dry time can cut the gas consumed to dry a load by up to 64 percent. This savings in gas usage can save significantly in associated gas costs—bolstering profits.

\* Based on estimated pounds of water remaining in load after extract.

Hard-Mount Washer
ExpressWash Washer

\* Information based on engineering information available to Continental Girbau at the time this brochure was produced. Models used in comparison: 20-pound capacity (L1018CM vs. EH020X); 30-pound capacity (L1030CM vs. EH030X); 40-pound capacity (L1040CM vs. EH040X); 50/60-pound capacity (L1050CM vs. EH060X 3-phase); 90-pound capacity (L1075CM and L1125CM vs. EH090X). See inside back panel for complete disclaimer.



# GAINING THE COMPETITIVE EDGE - SELLING TIME

## GET CUSTOMERS IN AND OUT IN 60 MINUTES OR LESS.

How? With up to 400 G-force extract, ExpressWash removes considerably more water per load—slashing dry time and resulting gas usage by up to 65 percent when compared with most hard-mount washers. In turn, customers spend less time doing laundry. And, that's what customers want. ExpressWash make it easy for storeowners to cater to customers, while boosting store capacity during peak business periods.

## FLEXIBILITY TO BOOST INCOME

Option 1: Catering to Clients with Shorter Dry Times – By reducing dry time, your laundry offers the customer a time-saving convenience the competition can't match, and consistent machine availability that brings them back to your store again and again. Moreover, laundries save markedly on utilities!

Option #2: Maintain Lengthier Dry Times=Save Utilities – If a storeowner chooses to maintain a longer dry time, ExpressWash will still cut utilities costs. The lengthier dryer setting will simply use less heat to dry the load—slashing gas cost.





15 customer cycles/day\*

12 customer cycles/day\*

## MAXIMIZING EFFICIENCY FOR INCREASED PROFIT POTENTIAL DO MORF WITH LESS

## **ESTIMATED STORE SAVINGS EXAMPLES**

3500 sq. ft store

EQUIPMENT MIX Hard-Mount Store: 18-DoubleLoad, 12-TripleLoad, 14-ExtraLoad, 5-ExtraLoad Plus, 2-PowerLoad, 2-PowerLoad Plus, 24-2x30 Stack

Dryers, 4-75-pound dryers – 53 machines with 1,894 pounds of wash capacity

ExpressWash Store: 18-EH020, 12-EH030, 14-EH040, 4-EH060, 4-EH090, 24-2x30 Stack Dryers, 4-75-pound dryers – 52 machines with 1,880

pounds of wash capacity

PROGRAM 1 wash, 2 rinses, 6-minute final extract

	Utilities Consumed per Store Turn			Utilities Consumed per Year (4 turns/day, 365 days/year)			
	Hard-Mount Express Express Store Store Savings		Hard-Mount Store	Express Store	Express Savings		
.)	2,674.50	1,348.83	1,325.67	4,392,866.25	2,215,456.56	2,177,409.69	
.)	534.90	269.77	265.13	878,573.25	443,091.31	435,481.94	
1)	66.99	40.89	26.1	110,031.63	67,164.59	42,867.04	
s)	32.25	12.77	19.48	52,974.25	20,977.93	31,996.32	

11 12 12	Utility Costs per Year			
7 3 33	Hard-Mount Store	Express Store	Express Savings	
ater Cost (\$8.00/1000 gal.)	\$35,142.93	\$17,723.65	\$17,419.28	
Heating Cost (\$1.50/therm)	\$7,144.12	\$3,603.00	\$3,541.12	
ctricity Cost (\$0.15/kW/h)	\$16,504.74	\$10,074.69	\$6,430.05	
r Gas Costs (\$1.50/therm)	\$72,317.25	\$27,863.90	\$44,453.35	

## **TOTAL ESTIMATED EXPRESSWASH ANNUAL SAVINGS: \$71,843.80**

2500 sq. ft store

Water Usage \*\* (gal Hot Water Usage (gal

Electricity Usage (kW

Gas Usage (therms

EQUIPMENT MIX Hard-Mount Store\*: 22-DoubleLoad, 6-TripleLoad, 7-ExtraLoad, 2-ExtraLoad Plus, 2-PowerLoad, 1-PowerLoad Plus, 17-2x30 Stack

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Ele Drye

Dryers, 2-75-pound dryers – 40 machines with 1,231 pounds of wash capacity

ExpressWash Store: 23-EH020, 6-EH030, 7-EH040, 2-EH060, 2-EH090, 17-2x30 Stack Dryers, 2-75-pound dryers – 40 machines with 1,220

pounds of wash capacity

PROGRAM 1 wash, 2 rinses, 6-minute final extract

	Utilities Consumed per Store Turn			Utilities Consumed per Year (4.5 turns/day, 365 days/year)			
			Express Savings	Hard-Mount Store	Express Store	Express Savings	
)	1,716.70	871.59	845.11	2,819,679.75	1,431,589.86	1,388,089.89	
)	343.34	174.32	169.02	563,935.95	286,317.97	277,617.98	
)	44.14	26.71	17.43	72,498.57	43,867.96	28,630.61	
)	20.99	8.63	12.36	34,484.40	14,187.74	20,296.66	

	Clinty Costs per rear			
	Hard-Mount Store	Express Store	Express Savings	
Water Cost (\$8.00/1000 gal.)	\$22,557.44	\$11,452.72	\$11,104.72	
ter Heating Cost (\$1.50/therm)	\$4,585.65	\$2,328.19	\$2,257.46	
Electricity Cost (\$0.15/kW/h)	\$10,874.79	\$6,580.19	\$4,294.60	
Pryer Gas Costs (\$1.50/therm)	\$47,140.95	\$18,953.41	\$28,187.54	

## **TOTAL ESTIMATED EXPRESSWASH ANNUAL SAVINGS: \$45,844.32**

1500 sq. ft store

Water Usage \*\* (gal.) Hot Water Usage (gal.)

Electricity Usage (kW) Gas Usage (therms)

EQUIPMENT MIX Hard-Mount Store\*: 12-DoubleLoad, 8-TripleLoad, 4-ExtraLoad, 3-ExtraLoad Plus, 13-2x30 Stack Dryers – 27 machines with 766 pounds

ExpressWash Store: 12-EH020, 8-EH030, 4-EH040, 2-EH060, 13-2x30 Stack Dryers – 26 machines with 760 pounds of wash capacity

Wai

PROGRAM 1 wash, 2 rinses, 6-minute final extract

Water Usage ** (gal.)	1,
Hot Water Usage (gal.)	2
Electricity Usage (kW)	
Gas Usage (therms)	

per Store Turn			per Year (4.5 turns/day, 365 days/year)			
		Express Savings	Hard-Mount Store	Express Store	Express Savings	
1,050.10	525.42	524.68	1,724,789.25	863,002.35	861,786.90	
210.02	105.08	104.94	344,957.85	172,600.47	172,357.38	
28.30	16.36	11.94	46,481.97	26,876.66	19,605.31	
14.06	5.34	8.72	23,091.95	8,778.37	14,313.58	

Water Cost (\$8.00/1000 gal.)
Water Heating Cost (\$1.50/therm)
Electricity Cost (\$0.15/kW/h)
Dryer Gas Costs (\$1.50/therm)

Utility Costs per Year				
Hard-Mount Store	Express Store	Express Savings		
\$13,798.31	\$6,904.02	\$6,894.29		
\$2,805.02	\$1,403.50	\$1,401.52		
\$6,972.30	\$4,031.50	\$2,940.80		
\$31,832.90	\$11,764.05	\$20,068.85		

Utility Costs per Year

## **TOTAL ESTIMATED EXPRESSWASH ANNUAL SAVINGS: \$31,305.46**

How much can ExpressWash Washers positively impact a store's profitability? By including ExpressWash, a 3,500-square-foot laundry can save approximately \$61,000 per year in utility costs over the same laundry with only hard-mount, front-loading washer-extractors!

<sup>\*</sup> Continental L-Series hard-mount washer data used for comparison. L-Series Washers are more energy-efficient than many other hard-mount washer models.

<sup>\*\*</sup> Water usage figures are based on 1 wash, 2 rinse programs tested with 100 percent cotton load (margin of error +/- 6 percent). Water costs, water heating costs, electricity costs and dryer gas costs are based on rates deemed by Continental Girbau Inc (CGI) to be a national average at the time this brochure was produced. Actual rates and savings will depend on utility rates in your location. \*\*\* All calculations are derived from engineering information available to CGI at the time this brochure was produced. CGI makes no guarantee of actual results as conditions may vary. See back panel for disclaimer.

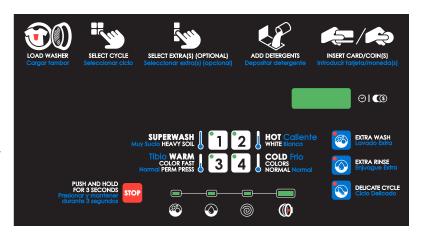
## PROFITPLUS® CONTROL

The ProfitPlus Control – which works seamlessly with card technology or coins – brings more washing options and cycle features to the customer. It offers four primary cycle options: SUPERWASH, an extra-long cycle for heavy soil; HOT, for whites; WARM for colorfast and permanent press items; and COLD for colors. It also allows the customer to add an EXTRA WASH, EXTRA RINSE and/or DELICATE CYCLE. ProfitPlus gives customers what they want – more control over how their laundry is washed. This differentiates your laundry from the competition—helping you attract and retain customers!

Highly programmable, the control allows owners to lower water, natural gas and electricity usage – cutting operational costs. The ProfitPlus Control offers four individually modifiable programs that allow programmability of G-force, mechanical action, wash temperature (by degree), water levels and wash/rinse/extract time in each phase. The control's flexibility allows multi-level vend pricing on the same machine depending on the wash program selected, time of day, or day of the week. Additionally, owners can program variables within the extra cycle options, including the extra wash or rinse time in minutes, the addition of another bath, vend price and G-force.

#### PROGRAMMING TAKES MINUTES

Rather than all day, it takes just minutes to program an entire laundry using Continental's ProfitPlus vended control. ProfitPlus integrates networking, remote programming and payment-system interface to make quick programming possible, and in doing so, fulfills a host of owner needs and customer cravings. In seconds, from a remote computer, tablet or cell phone, owners can configure pricing and specials, run reports, schedule routine maintenance flushes, and monitor the status of the system and equipment in real-time. Owners can instantaneously download the modifications onto specific machines, or an entire store. Suddenly store management is greatly simplified using a lot less time!



#### A RETROFIT KIT FOR EXISTING VENDED WASHERS

Available for all older model ExpressWash®, the ProfitPlus

Income Acceleration Kit is an affordable way to significantly improve the profitability, efficiency, programmability and performance of existing washers. The retrofit kit takes 15 minutes to install, offers a quick return on investment and greatly enhances washer profitability and customer appeal.

#### SERIAL COMMUNICATION

ExpressWash feature an optional serial communication feature that gives card-operated laundry owners control over many of their store's functions remotely. Washer and payment system features, including vend pricing, cycle time, water levels, bath temperatures, and diagnostics, can be reviewed and modified by storeowners via a secure Internet connection. From your PC, laptop or handheld device, multi-level vend pricing, time of day and day of week pricing options can be changed easily—dramatically expanding income and efficiency potential!



# PERFECTLY SUITED FOR YOUR BUSINESS



AquaFall provides a cascade-like flow, increasing washing action, reducing cycle time and minimizing water usage. AquaFall uses less water and delivers superior results.



AquaMixer further improves wash action by mixing hot and cold water to achieve very precise bath temperatures. This saves energy and reduces wash time!



The Smooth Touch system features deep punched holes without sharp edges. It ensures that linen is treated delicately and aids in water evacuation during the final spin. This results in low residual moisture levels. The drum is constructed of AISI-304 stainless steel.



ExpressWash are free standing—making installation quick and simple. The Multi Directional Spring (MDS) system allows spin speeds exceeding 400 G-force. Quiet and stable, MDS absorbs up to 95 percent of vibrations and extends shock absorbers life when compared to other systems.



ExpressWash have dual safety features. The washer is only active if a closed door and locked door signal have been validated. In each washing cycle the system checks the status (open/closed) of the safety controls.



An exclusive management and communication system – between the inverter, motor and microprocessor – ensures that the whole assembly is properly balanced for a longer life. GDrive works to save energy, while reducing noise, vibration and component fatigue.

## HIGH-QUALITY PRODUCT - BUILT TO LAST

#### LARGE, HEAVY-DUTY DOOR

The oversized door on ExpressWash, which allows for easy loading and unloading, is equipped with a heavy-duty, bolt-style hinge to withstand the rigors of a busy store. An ADA compliant door handle makes your laundry more accessible and an immediate door unlock at the end of cycle signal will help boost customer turnover.

#### QUALITY CONSTRUCTION, DURABILITY & LONGEVITY

ExpressWash feature durable AISI-304 stainless steel inner and outer drums designed for constant use. The front, side and top panels are constructed of steel and coated with Continental's unique Titan Steel Finish® for superior appearance and corrosion resistance. Each component is engineered with as few welds as possible for unmatched strength. From the rounded cabinet corners to the oversized bearings and quality sealing system, no details are overlooked.

#### **EASY INSTALLATION**

Unlike hard-mount washers, ExpressWash are simply installed without concrete foundations and bolts. Just slide into place, level and connect utilities. It's possible thanks to the Multi Directional Spring (MDS) system that absorbs 95 percent of the machine's vibrations. The MDS system enables high-speed extraction and expands location possibilities.

ExpressWash can be installed in unconventional locations including areas with wood and above ground-level laundries—all with little or no floor preparation and cost. Moreover, ExpressWash Washers can be moved easily and many models operate using single-phase power—making installation and operation simpler and less costly.

#### EASE OF MAINTENANCE

We've simplified maintenance requirements on our ExpressWash line, and simultaneously, improved accessibility to components. The top panel of the washer is easily removed without interfering with detergent dispensers, and the drain is easily accessible via the removal of the front panel. If service is necessary, the entire machine can be pulled away from the bulk head thanks to the washers' freestanding design. Control diagnostics help owners pinpoint machine errors and needed maintenance; bearings are lubricated for a lifetime; the poly-v belt needn't be tightened; and bearings and seals are easily replaced without removing the washer drum.

### SENSIBLE DETERGENT DISPENSING

ExpressWash feature a detergent dispenser with up to four compartments – one for powder, one for optional pre-wash and two for liquid products. An oversized seal around the dispenser keeps bleach, softeners and detergents where they belong and a powerful compartment flushing system reduces maintenance by thoroughly cleaning each compartment after every cycle. An automatic liquid chemical injection option is available for storeowners that want one more way to differentiate their store from the competition.











# ADVANCED ENGINEERING

#### UNSURPASSED ENERGY-EFFICIENCY AND PERFORMANCE!

The freestanding design makes for simple installation; high-speed extract curbs gas consumption; sump-less design and AquaFall ensure a quality clean using less water; and the control provides for superior programmability.

## FREESTANDING DESIGN

ExpressWash offers a refreshing freestanding design that simplifies installation and enables extract speeds of up to 400 G-force, about 250 G-force more than most hard-mount washers. The superspeed extract removes more water from each load—reducing dryer gas consumption and slashing the time required to do laundry.

0.8

Motor Power kW

		EH020	EH030	EH040	EH60	EH090
	Capacity lbs (kg)	20 (8)	30 (14)	40 (19)	60 (27.2)	90 (39.5)
	Cylinder Diameter inch (mm)	21.1 (536)	24.4 (620)	27.6 (700)	30.1 (765)	35.5 (740)
	Cylinder Depth inch (mm)	13.8 (351)	16.4 (416)	17.7 (450)	20.5 (520)	24.4 (530)
	Cylinder Volume cu ft (dm³)	2.8 (79.2)	4.4 (126)	6.1 (173)	8.4 (239)	13.9 (228)
SHTS	Net Weight Ibs (kg)	279 (127)	758 (344)	1049 (476)	1289 (584)	3106 (726)
, WEIC	Crated Weight Ibs (kg)	301 (137)	820 (372)	1102 (500)	1338 (607)	3405 (775)
8 SNC	Machine Width inch (mm)	27 (685)	31.3 (796)	34.2 (868)	38.4 (975)	54.7 (1000)
DIMENSIONS & WEIGHTS	Machine Depth inch (mm)	27.6 (700)	34.9 (887)	37.9 (962)	48.2 (1225)	57.3 (1240)
≦	Machine Height inch (mm)	42.5 (1080)	52.2 (1325)	55.3 (1404)	58.1 (1476)	70.6 (1470)
	Door Opening inch (mm)	12.7 (322)	12.9 (327)	16.8 (426)	15.7 (400)	22 (400)
	Floor to Door inch (mm)	15.4 (390)	20 (509)	20.3 (515)	22.9 (582)	25.8 (535)
	Shipping Dimensions inch (mm) (WxDxH)	28.3 x 29.1 x 47.7 (720 x 740 x 1212)	32.4 x 37.2 x 58.8 (823 x 945 x 1494)	35.3 x 40 x 61.6 (897 x 1017 x 1565)	39.4 x 49.6 x 64.2 (1002 x 1260 x 1630)	59.8 x 62.2 x 79.9 (1025 x 1255 x 1650)
	Washing Speeds rpm	50	48	45	42	40
	Spin Speeds rpm	50/100/580/690/780/970	99/400/600/800/1005	99/350/550/750/950	38/86/350/550/725/966	40/79/300/490/680/870
	G-force	0.75/3/101/143/183/300	0.75/3/56/125/222/351	0.75/4/48/119/221/354	.62/3.15/52/130/225/400	0.81/3.15/45/121/233/381
	Modified Energy Factor (MEF)*	2.21	2.08	1.96	not yet available	not yet available
	Water Consumption Factor (WCF)*	5.03	4.68	5.04	not yet available	not yet available
	Drain Diameter inch (mm) Pump Drain Gravity Drain	1 (25.4) 2 (51)	— 3 (76)	— 3 (76)	— 3 (76)	— 3 (76)
Ž O I I	Water Inlets inch (mm)	3/4 (19)	3/4 (19)	3/4 (19)	2 @ 3/4 (19)	1 (25.4)
CONNECTIONS	Recommended Water Pressure PSI (bar)	30-60 (2-4)	30-60 (2-4)	30-60 (2-4)	30-60 (2-4)	30-60 (2-4)
	Water Flow gal/min (I/min)	8 (30)	16 (60)	16 (60)	16 (60)	26 (100)

\* Modified Energy Factor (MEF) measured in cubic feet per kilowatt-hour per cycle. Water Factor (WF) measured in gallons per cycle per cylinder cubic feet. MEF and WF statistics are according to Department of Energy (DOE) testing standards report by Intertek, an independent testing laboratory.

1.6

1.88

4.8

0.87

\*\* Product specifications and details are subject to change without notice. For the most current and complete technical specifications, architectural line drawings and warranty information, please visit www.continentalgirbau.com. ExpressWash Washer-Extractors are available in 20- to 90-pound capacities.

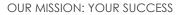


## CONTINENTAL GIRBAU INC. & GIRBAU GROUP

Continental Girbau Inc. (Continental) was established in 1995 as the North American subsidiary of the commercial laundry equipment manufacturer. Girbau Group, headquartered in Vic, Spain. Family owned, Girbau employs more than 600 people throughout its corporate headquarters in Vic and 15 subsidiaries throughout the world. It markets its industrial and commercial laundry products to more than 90 countries worldwide.

#### THE TOTAL LAUNDRY SOLUTION

Continental delivers the total laundry solution to vended, onpremise and industrial laundries throughout North America. As the provider of highly-efficient batch tunnel washers, washer-extractors, drying tumblers, feeders, ironers, folders and related machinery, Continental serves the complete laundry production and efficiency needs of virtually any application. Proven durable and reliable, Continental laundry systems are engineered for unrivaled productivity, efficiency and ease of use.



Continental's mantra - "Our Mission: Your Success" - reflects the company's commitment to its distributors and customers. We offer robust laundry systems backed by unrivaled customer care.



ExpressWash Washer-Extractors are backed by an industry-leading 10/4/3-year ContinentalCare warranty.



















#### **FINANCING**

Financing allows you to retain full ownership of your business and its assets while helping to preserve your cash, liquidity and revolving lines of credit for emergency use, working capital and other investments. Through CustomSelect™ Financing, Continental Girbau offers flexible financing and competitive fixed rates to all qualifying applicants.

## **ENVIRONMENTALLY FRIENDLY**

Continental laundry products meet rigorous environmental and safety standards established by the International Organization for Standardization (ISO). Ever focused on laundry efficiency, Continental Girbau is a member of the U.S. Green Building Council (USGBC), a 501(c)(3) nonprofit that developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System.





### **DISTRIBUTED BY:**

